

<u>Civil Engineering Business</u> ▼ <u>Building Construction Business</u> ▼ <u>Overseas Business</u> ▼

New Business & Construction Peripheral Business

For your reference: Overview of Fiscal 2020 Performance

As a corporate group responding to diverse needs that change with the times, the SMCC Group is operating business that expands its domain of interest around the world, including improving social infrastructure that supports local development, by taking advantage of its technologies and expertise for building infrastructure that it has acquired in civil engineering and building construction. Through the construction business, the SMCC Group aims to provide value that meets the needs of the times, giving first priority to being creditable with customers.

We divide the SMCC Group's major business into four categories: Civil Engineering Business, Building Construction Business, Overseas Business, and New Business & Construction Peripheral Business based on the business strategies in the Medium-term Management Plan. We present the overview of each business category as follows. For details of each business, please refer to the business division-specific pages.

Civil Engineering Business

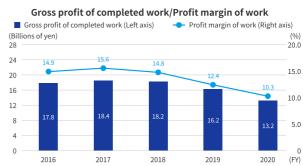


Major business domain

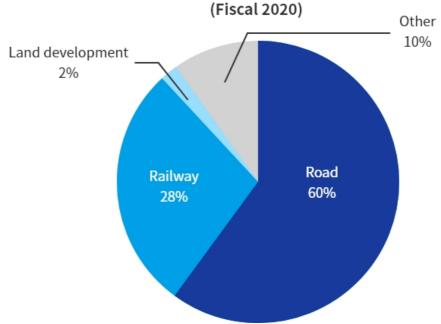
- Bridges/PC structures
- Tunnels/shields
- RC structures (civil engineering)
- Container/storage facilities
- Ground/foundation

▶ Civil Engineering Business





Percentage in amount of orders received by area (Fiscal 2020)



Building Construction Business



Major business domain

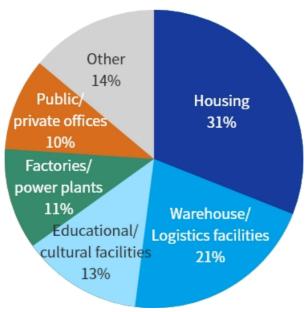
- Housing/accommodation
- Commercial facilities/office buildings
- Logistics warehouse facilities
- Medical and welfare institutions
- Production/research facilities

▶ Building Construction Business





Percentage in amount of orders received by area (FY2020)



Overseas Business

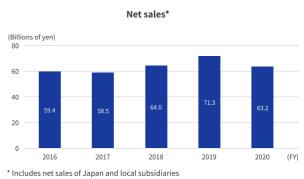


Major business domain

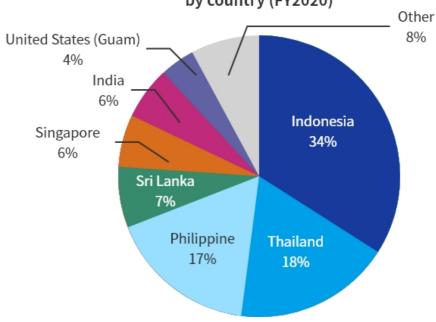
- Bridges/PC structures
- Urban civil engineering
- Production/research facilities
- Accommodation
- Educational facilities

Overseas Business





Percentage in amount of orders received by country (FY2020)



New Business & Construction Peripheral Business

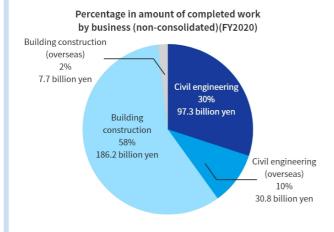


Major business domain

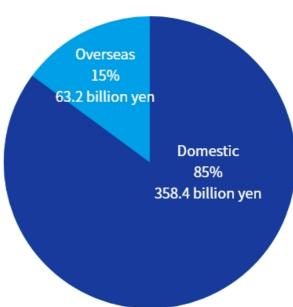
- Renewable energy projects
- Sales of floating solar power generation system
- PPP/PFI business
- Advanced engineering
 - New Business & Construction Peripheral Business

For your reference: Overview of Fiscal 2020 Performance

The amount of completed work decreased by 12.8% from the previous fiscal year to 322.0 billion yen. The amount of orders in hand as of March 31, 2021, was 702.0 billion yen, continuing to maintain a high-level balance. Overseas sales were 63.2 billion yen, accounting for 15% of consolidated sales.







Orders received, amount of completed work, and amount of orders in hand by work division (non-consolidated)

(Billion yen)

Work division	FY 2019 amount of orders in hand	FY 2020 orders received	FY 2020 amount of completed work	FY 2021 amount of orders in hand
Civil Engineering	329.7	130.6	128.1	332.1
Building Construction	378.0	185.8	193.9	369.9
Total	707.7	316.4	322.0	702.0





36.1% 63.9%