

1. Operating performance

(1) Orders received (Non-consolidated) <Table 1> (billion Yen)

	FY2014 (Apr 1, 2014- Mar 31, 2015)		FY2015 (Apr 1, 2015- Mar 31, 2016)		Change	Rate of Change
		(%)		(%)		
Domestic-Public	119.9		76.3		Δ43.6	Δ36.4%
Domestic-Private	20.6		25.8		5.2	25.4%
Overseas	11.4		20.5		9.1	79.0%
Civil Engineering	151.9		122.6		Δ29.3	Δ19.3%
Domestic-Public	4.9		12.1		7.2	149.3%
Domestic-Private	191.3		208.2		16.9	8.8%
Overseas	8.0		9.1		1.1	13.6%
Building Construction	204.2		229.4		25.2	12.4%
Domestic-Public	124.8		88.4		Δ36.4	Δ29.2%
Domestic-Private	211.9		234.0		22.1	10.4%
Overseas	19.4		29.6		10.2	52.1%
Total	356.1		352.0		Δ4.1	Δ1.2%

[Reference] (billion Yen)

Initial budget *	
FY2015 Projection	Change
115.0	7.6
190.0	39.4
305.0	47.0

(Orders from Sumitomo and Mitsui group)	(87.6)	(128.3)	(40.7)	(46.5%)
< Overseas(Include Local corporation) >	(58.8)	(77.1)	(18.3)	(31.1%)

(70.0) (7.1)
*announced on May 13, 2015

<Note 1>

· As Civil Engineering segment had some large scale orders of public works domestically previous year, this fiscal year's orders received have decreased large amount, however it exceeded our fiscal year's initial target.
· For Building Construction segment, as orders from Sumitomo and Mitsui group companies have contributed so much, orders increased 12% comparing to the previous year.
· Overseas Construction segment has achieved our initial target amount 70 billion yen, and exceeded by 7.1 billion yen. We will strengthen overseas business structure continuously.

(2) Statements of Income

Consolidated <Table 2>

	FY2014 (Apr 1, 2014- Mar 31, 2015)		FY2015 (Apr 1, 2015- Mar 31, 2016)		Change
		(%)		(%)	
Net sales	377.8	100.0%	415.0	100.0%	37.2
Gross profit	28.0	7.4%	39.8	9.6%	11.8
Selling, general and administrative expenses	15.7	4.2%	16.4	4.0%	0.7
Operating income	12.3	3.2%	23.4	5.6%	11.1
Non-operating income(expenses), net	Δ0.3	Δ0.0%	Δ1.6	Δ0.3%	Δ1.3
Ordinary income	12.0	3.2%	21.8	5.3%	9.8
Extraordinary income(losses), net	Δ1.0	Δ0.3%	Δ3.6	Δ0.9%	Δ2.6
Income taxes	3.2	0.9%	7.5	1.8%	4.3
Profit	7.8	2.0%	10.7	2.6%	2.9
Profit attributable to Non-controlling interests	0.8	0.2%	0.8	0.2%	0.0
Profit attributable to owners of parent	7.0	1.8%	9.9	2.4%	2.9

[Reference] (billion Yen)

Initial budget *	
FY2015 Projection	Change
404.0	11.0
28.2	11.6
16.2	0.2
12.0	11.4
Δ2.0	0.4
10.0	11.8
Δ0.3	Δ3.3
3.0	4.5
6.7	4.0
0.7	0.1
6.0	3.9

*announced on May 13, 2015

Non-consolidated <Table 3>

	FY2014 (Apr 1, 2014- Mar 31, 2015)		FY2015 (Apr 1, 2015- Mar 31, 2016)		Change
		(%)		(%)	
Construction(Civil Engineering)	96.0	33.8%	123.1	38.4%	27.1
Construction(Building Construction)	188.1	66.2%	197.7	61.6%	9.6
Other	0.0	0.0%	0.0	0.0%	0.0
Net sales	284.1	100.0%	320.8	100.0%	36.7
Construction(Civil Engineering)	12.1	12.6%	15.9	12.9%	3.8
Construction(Building Construction)	5.4	2.8%	12.4	6.3%	7.0
Other	0.0	0.0%	0.0	0.0%	0.0
Gross profit	17.5	6.1%	28.3	8.8%	10.8
Selling, general and administrative expenses	11.1	3.9%	11.6	3.6%	0.5
Operating income	6.4	2.2%	16.7	5.2%	10.3
Non-operating income(expenses), net	1.3	0.5%	Δ1.3	Δ0.4%	Δ2.6
Ordinary income	7.7	2.7%	15.4	4.8%	7.7
Extraordinary income(losses), net	Δ0.7	Δ0.3%	Δ2.3	Δ0.7%	Δ1.6
Income taxes	1.3	0.4%	5.1	1.6%	3.8
Profit	5.7	2.0%	8.0	2.5%	2.3

[Reference] (billion Yen)

Initial budget *	
FY2015 Projection	Change
302.0	18.8
10.1	5.8
8.7	3.7
0.0	0.0
11.4	0.2
7.4	9.3
Δ1.0	Δ0.3
6.4	9.0
Δ0.2	Δ2.1
1.2	3.9
5.0	3.0

*announced on May 13, 2015

<Note 2>

· Sales and Profit has increased in both Consolidated and Non-consolidated basis.
· Because of the increase of Sales in Civil Engineering segment mainly, and improvement of profitability of Building Construction segment, as mentioned above, Gross profit has improved drastically, then we marked the Consolidated Operating income as 23.4 billion yen. (Operating profit on sales; 5.6%)
· Because of the piling work defect problem, 2.2 billion yen is appropriated for an Extraordinary losses for the future estimated loss amount.

2. Financial standing

Balance Sheet (Consolidated) <Table 4>

	As of			Change		As of		
	Mar 31, 2015	Mar 31, 2016	Change			Mar 31, 2015	Mar 31, 2016	Change
Cash and deposits	53.3	66.2	12.9		Notes payable, accounts payable for construction contracts and other	132.6	137.8	5.2
Notes receivable, accounts receivable from completed construction contracts and other	128.6	134.6	6.0		Short-term and Long-term loans payable	20.0	23.4	3.4
Costs on uncompleted construction contracts and other	31.0	29.5	Δ1.5		Advances received on uncompleted construction contracts	34.8	31.9	Δ2.9
Property, plant and equipment	24.7	24.6	Δ0.1		Other liabilities	51.9	52.4	0.5
Other investments	34.4	26.2	Δ8.2		Total liabilities	239.3	245.5	6.2
Allowance for doubtful accounts	Δ8.7	Δ6.6	2.1		Capital stock	12.0	12.0	-
Other assets	16.2	19.2	3.0		Other shareholders' equity and valuation and translation adjustments	22.5	30.1	7.6
					Non-controlling interests	5.7	6.1	0.4
Total assets	279.5	293.7	14.2		Total net assets	40.2	48.2	8.0
					Capital-to-Asset ratio(Consolidated)	(12.3%)	(14.3%)	
					Capital-to-Asset ratio(Non-consolidated)	(10.6%)	(12.5%)	

<Note 3>

· Consolidated Total assets as of this fiscal ending has become 293.7 billion yen, and increased 14.2 billion yen from the previous fiscal year ending.
· Net assets became 48.2 billion yen, Consolidated Capital-to-Asset ratio is 14.3% and Non-consolidated figure is 12.5%

3. Other information

(1) Cash flows (Consolidated) <Table 5> (billion Yen)

	Operating activities	Investing activities	Financing activities	Cash and cash equivalents at end of the year
FY2014	14.5	Δ6.6	3.1	44.6
FY2015	10.7	0.8	2.2	57.7

(2) Interest-bearing debt <Table 6>

	As of		
	Mar 31, 2015	Mar 31, 2016	Change
Consolidated	20.0	23.4	3.4
Non-consolidated	19.7	23.2	3.5

(3) Number of Employees <Table 7>

	As of		
	Mar 31, 2015	Mar 31, 2016	Change
Consolidated	4,171	4,238	67
Non-consolidated	2,495	2,552	57

4. Forecast of Operating performance

Consolidated <Table 8>

	FY2015 Result (Apr 1, 2015- Mar 31, 2016)		FY2016 Projection (Apr 1, 2016- Mar 31, 2017)		Change
		(%)		(%)	
Net sales	415.0		416.0		1.0
Gross profit	(9.6%) 39.8		(8.8%) 36.4		Δ3.4
Operating income	(5.6%) 23.4		(4.4%) 18.4		Δ5.0
Ordinary income	(5.3%) 21.8		(4.0%) 16.6		Δ5.2
Profit attributable to owners of parent	(2.4%) 9.9		(2.4%) 10.0		0.1

[Reference] (billion Yen)

FY2015 Half-year Result	FY2016 Half-year Projection		Change
		(%)	
184.8	195.0		10.2
(8.6%) 15.9	(8.9%) 17.4		1.5
(4.4%) 8.1	(4.4%) 8.5		0.4
(4.1%) 7.6	(4.0%) 7.8		0.2
(2.8%) 5.1	(2.6%) 5.1		0.0

Non-consolidated <Table 9>

	FY2015 Result (Apr 1, 2015- Mar 31, 2016)		FY2016 Projection (Apr 1, 2016- Mar 31, 2017)		Change
		(%)		(%)	
Construction(Civil Engineering)	122.6		100.0		Δ22.6
Construction(Building Construction)	229.4		200.0		Δ29.4
Orders received	352.0		300.0		Δ52.0
Construction(Civil Engineering)	123.1		120.0		Δ3.1
Construction(Building Construction)	197.7		187.0		Δ10.7
Net sales	320.8		307.0		Δ13.8
Construction(Civil Engineering)	(12.9%) 15.9		(10.5%) 12.6		Δ3.3
Construction(Building Construction)	(6.3%) 12.4		(7.0%) 13.1		0.7
Gross profit	(8.8%) 28.3		(8.4%) 25.7		Δ2.6
Operating income	(5.2%) 16.7		(4.2%) 12.9		Δ3.8
Ordinary income	(4.8%) 15.4		(4.0%) 12.2		Δ3.2
Profit	(2.5%) 8.0		(2.6%) 8.0		0.0

[Reference] (billion Yen)

FY2015 Half-year Result	FY2016 Half-year Projection		Change
		(%)	
55.1	43.0		Δ12.1
107.7	90.0		Δ17.7
162.8	133.0		Δ29.8
49.0	60.0		11.0
92.5	90.0		Δ2.5
141.5	150.0		8.5
(14.2%) 7.0	(11.4%) 6.8		Δ0.2
(4.9%) 4.6	(7.3%) 6.6		2.0
(8.2%) 11.6	(8.9%) 13.4		1.8
(4.3%) 6.1	(4.7%) 7.1		1.0
(4.2%) 6.0	(4.5%) 6.8		0.8
(3.1%) 4.4	(3.0%) 4.5		0.1

Disclaimer

Projections contained herein are based on information available as at the date of this announcement, and are subject to risks and uncertainties that may cause the actual results to vary.