

**1. Operating performance**

**(1) Orders received (Non-consolidated) <Table 1>** (billion Yen)

	FY2016		FY2017		Change	Rate of Change
	(Apr 1,2016- Mar 31,2017)	(%)	(Apr 1,2017- Mar 31,2018)	(%)		
Domestic-Public	89.6	100.0%	81.8	91.3%	(7.8)	(8.8%)
Domestic-Private	13.8	15.5%	21.2	15.5%	7.4	53.7%
Overseas	15.8	17.7%	22.8	14.5%	7.0	44.5%
<b>Civil Engineering</b>	<b>119.2</b>	<b>100.0%</b>	<b>125.8</b>	<b>105.6%</b>	<b>6.6</b>	<b>5.5%</b>
Domestic-Public	6.5	5.4%	17.6	13.2%	11.1	172.4%
Domestic-Private	201.5	177.3%	204.1	178.8%	2.6	1.3%
Overseas	3.4	2.8%	3.7	2.9%	0.3	8.5%
<b>Building Construction</b>	<b>211.4</b>	<b>100.0%</b>	<b>225.4</b>	<b>106.6%</b>	<b>14.0</b>	<b>6.6%</b>
Domestic-Public	96.1	45.5%	99.4	44.5%	3.3	3.4%
Domestic-Private	215.3	101.9%	225.3	104.7%	10.0	4.6%
Overseas	19.2	9.1%	26.5	12.4%	7.3	38.2%
<b>Total</b>	<b>330.6</b>	<b>100.0%</b>	<b>351.2</b>	<b>106.2%</b>	<b>20.6</b>	<b>6.2%</b>
(Orders from Sumitomo and Mitsui group)	116.1	35.1%	77.5	22.0%	(38.6)	(33.3%)
< Overseas (Include Local corporation) >	48.7	14.7%	68.9	19.6%	20.2	41.5%

[Reference]

Contract Backlogs (billion Yen)		
	Mar 31, 2018	Change
Civil	237.9	8.0
Building	285.3	27.1
<b>Total</b>	<b>523.2</b>	<b>35.1</b>

<Note 1>

- Total Orders received increased comparison with the previous fiscal year for both Civil engineering and Building construction.
- In Civil engineering, we actively focused on renewal works, and in Building construction, we focused on efficient construction method like Precast concrete works.
- Overseas orders received also increased comparison with the previous fiscal year, we will continue expanding overseas business.

**(2) Statements of Income**

**Consolidated <Table 2>** (billion Yen)

	FY2016		FY2017		Change
	(Apr 1,2016- Mar 31,2017)	(%)	(Apr 1,2017- Mar 31,2018)	(%)	
<b>Net sales</b>	403.9	100.0%	417.3	103.3%	13.4
<b>Gross profit</b>	46.4	11.5%	51.1	12.2%	4.7
Selling, general and administrative expenses	18.5	4.6%	20.5	4.9%	2.0
<b>Operating income</b>	<b>27.9</b>	<b>6.9%</b>	<b>30.6</b>	<b>7.3%</b>	<b>2.7</b>
Non-operating income (expenses), net	(1.7)	(0.4%)	(2.1)	(0.5%)	(0.4)
<b>Ordinary income</b>	<b>26.2</b>	<b>6.5%</b>	<b>28.5</b>	<b>6.8%</b>	<b>2.3</b>
Extraordinary income (losses), net	(0.8)	(0.2%)	(0.4)	(0.1%)	0.4
Income taxes	7.5	1.9%	6.7	1.6%	(0.8)
<b>Profit</b>	<b>17.9</b>	<b>4.4%</b>	<b>21.4</b>	<b>5.1%</b>	<b>3.5</b>
Profit attributable to non-controlling interests	0.9	0.2%	0.7	0.1%	(0.2)
<b>Profit attributable to owners of parent</b>	<b>17.0</b>	<b>4.2%</b>	<b>20.7</b>	<b>5.0%</b>	<b>3.7</b>

**Non-consolidated <Table 3>** (billion Yen)

	FY2016		FY2017		Change
	(Apr 1,2016- Mar 31,2017)	(%)	(Apr 1,2017- Mar 31,2018)	(%)	
Construction (Civil Engineering)	119.7	39.1%	117.8	37.3%	(1.9)
Construction (Building Construction)	186.0	60.9%	198.3	62.7%	12.3
Other	0.0	0.0%	0.1	0.0%	0.1
<b>Net sales</b>	<b>305.7</b>	<b>100.0%</b>	<b>316.2</b>	<b>103.4%</b>	<b>10.5</b>
Construction (Civil Engineering)	17.8	14.9%	18.4	15.6%	0.6
Construction (Building Construction)	19.2	10.3%	21.7	11.0%	2.5
Other	0.0	0.0%	0.0	0.0%	0.0
<b>Gross profit</b>	<b>37.0</b>	<b>12.1%</b>	<b>40.1</b>	<b>12.7%</b>	<b>3.1</b>
Selling, general and administrative expenses	13.3	4.4%	14.8	4.7%	1.5
<b>Operating income</b>	<b>23.7</b>	<b>7.7%</b>	<b>25.3</b>	<b>8.0%</b>	<b>1.6</b>
Non-operating income (expenses), net	(0.1)	(0.0%)	(1.6)	(0.5%)	(1.5)
<b>Ordinary income</b>	<b>23.6</b>	<b>7.7%</b>	<b>23.7</b>	<b>7.5%</b>	<b>0.1</b>
Extraordinary income (losses), net	(1.1)	(0.3%)	(0.5)	(0.2%)	0.6
Income taxes	6.4	2.1%	4.4	1.4%	(2.0)
<b>Profit</b>	<b>16.1</b>	<b>5.3%</b>	<b>18.8</b>	<b>5.9%</b>	<b>2.7</b>

<Note 2>

- Net sales increased compared with the previous fiscal year, by steady progress of construction works.
- Profit also increased compared with the previous fiscal year, mainly due to improvement in profit margin of construction work. And in operating income and ordinary income, we remarked the highest profit since established.

**2. Financial standing**

**Balance Sheet (Consolidated) <Table 4>** (billion Yen)

	As of			Change		As of			Change
	Mar 31, 2017	Mar 31, 2018	Change			Mar 31, 2017	Mar 31, 2018	Change	
Cash and deposits	68.1	80.8	12.7		Notes payable, accounts payable for construction contracts and other	130.5	126.3	(4.2)	
Notes receivable, accounts receivable from completed construction contracts and other	143.6	146.9	3.3		Short-term and Long-term loans payable	33.8	24.1	(9.7)	
Costs on uncompleted construction contracts and other	22.3	25.9	3.6		Advances received on uncompleted construction contracts	24.3	28.7	4.4	
Property, plant and equipment	24.3	24.1	(0.2)		Other liabilities	50.3	55.7	5.4	
Other investments	25.6	22.3	(3.3)		<b>Total liabilities</b>	<b>238.9</b>	<b>234.8</b>	<b>(4.1)</b>	
Allowance for doubtful accounts	(6.9)	(1.3)	5.6		Capital stock	12.0	12.0	-	
Other assets	25.2	19.0	(6.2)		Other shareholders' equity and valuation and translation adjustments	45.0	64.0	19.0	
					Non-controlling interests	6.3	6.9	0.6	
					<b>Total net assets</b>	<b>63.3</b>	<b>82.9</b>	<b>19.6</b>	
<b>Total assets</b>	<b>302.2</b>	<b>317.7</b>	<b>15.5</b>		<b>Total liabilities and net assets</b>	<b>302.2</b>	<b>317.7</b>	<b>15.5</b>	
					Capital-to-Asset ratio (Consolidated)	18.8%	23.9%		
					Capital-to-Asset ratio (Non-consolidated)	18.1%	23.9%		

<Note 3>

- Consolidated Total assets as of this fiscal ending has become 317.7 billion yen, and increased 15.5 billion yen from the previous fiscal year ending.
- Net assets became 82.9 billion yen, Consolidated Capital-to-Asset ratio is 23.9%.

**3. Dividends <Table 5>**

	Dividends per share (Yen)			Payout Ratio
	End of 2Q	Year-End	Total	
FY2016	0.00	3.00	3.00	14.3%
FY2017	0.00	18.00	18.00	14.1%
FY2018 (Forecast)	0.00	20.00	20.00	21.4%

**4. Other information**

**(1) Cash flows (Consolidated) <Table 6>** (billion Yen)

	Operating activities	Investing activities	Financing activities	Cash and cash equivalents at end of the year
FY2016	(3.9)	(1.6)	7.8	59.8
FY2017	28.3	(4.2)	(12.6)	71.1

**(2) Number of Employees <Table 7>** (persons)

	As of		Change
	Mar 31, 2017	Mar 31, 2018	
Consolidated	4,444	4,529	85
Non-consolidated	2,617	2,676	59

**5. Forecast of Operating performance <Table 8>**

**Consolidated** (billion Yen)

	FY2017 Result		FY2018 Projection		Change
	(Apr 1,2017- Mar 31,2018)	(%)	(Apr 1,2018- Mar 31,2019)	(%)	
<b>Net sales</b>	417.3	100.0%	445.0	106.6%	27.7
<b>Gross profit</b>	51.1	12.2%	48.0	11.6%	(3.1)
<b>Operating income</b>	30.6	7.3%	26.0	8.5%	(4.6)
<b>Ordinary income</b>	28.5	6.8%	24.0	8.4%	(4.5)
<b>Profit attributable to owners of parent</b>	20.7	5.0%	15.0	7.2%	(5.7)

[Reference] (billion Yen)

FY2017 Half-year Result	FY2018 Half-year Projection		
	Result	Projection	Change
193.8	194.0	0.2	
23.2	20.6	(2.6)	
13.7	10.0	(3.7)	
13.4	9.3	(4.1)	
9.3	6.0	(3.3)	

**Non-consolidated** (billion Yen)

	FY2017 Result		FY2018 Projection		Change
	(Apr 1,2017- Mar 31,2018)	(%)	(Apr 1,2018- Mar 31,2019)	(%)	
Construction (Civil Engineering)	125.8	39.8%	110.0	27.6%	(15.8)
Construction (Building Construction)	225.4	73.4%	210.0	65.4%	(15.4)
Other	0.1	0.0%	0.0	0.0%	(0.1)
<b>Orders received</b>	<b>351.2</b>	<b>100.0%</b>	<b>320.0</b>	<b>91.1%</b>	<b>(31.2)</b>
Construction (Civil Engineering)	117.8	33.5%	120.0	28.9%	2.2
Construction (Building Construction)	198.3	56.5%	208.0	53.0%	9.7
Other	0.1	0.0%	0.0	0.0%	(0.1)
<b>Net sales</b>	<b>316.2</b>	<b>100.0%</b>	<b>328.0</b>	<b>103.7%</b>	<b>11.8</b>
Construction (Civil Engineering)	18.4	5.8%	15.5	4.7%	(2.9)
Construction (Building Construction)	21.7	6.9%	21.0	5.2%	(0.7)
Other	0.0	0.0%	0.0	0.0%	0.0
<b>Gross profit</b>	<b>40.1</b>	<b>12.7%</b>	<b>36.5</b>	<b>11.1%</b>	<b>(3.6)</b>
<b>Operating income</b>	<b>25.3</b>	<b>7.9%</b>	<b>20.2</b>	<b>6.2%</b>	<b>(5.1)</b>
<b>Ordinary income</b>	<b>23.7</b>	<b>7.5%</b>	<b>20.0</b>	<b>8.4%</b>	<b>(3.7)</b>
<b>Profit</b>	<b>18.8</b>	<b>5.9%</b>	<b>13.5</b>	<b>7.1%</b>	<b>(5.3)</b>

[Reference] (billion Yen)

FY2017 Half-year Result	FY2018 Half-year Projection		
	Result	Projection	Change
44.5	54.0	9.5	
92.8	90.0	(2.8)	
137.3	144.0	6.7	
54.7	55.0	0.3	
92.5	90.0	(2.5)	
0.0	0.0	0.0	
147.2	145.0	(2.2)	
8.3	7.0	(1.3)	
9.7	9.0	(0.7)	
0.0	0.0	0.0	
18.0	16.0	(2.0)	
11.2	8.2	(3.0)	
11.5	8.2	(3.3)	
8.2	5.5	(2.7)	

**Disclaimer**

Projections contained herein are based on information available as at the date of this announcement, and are subject to risks and uncertainties that may cause the actual results to vary.