

1. Operating performance

(1) Orders received (Non-consolidated) <Table 1> (billion yen)

	FY2017 (Apr 1, 2017- Mar 31, 2018)		FY2018 (Apr 1, 2018- Mar 31, 2019)		Change	Rate of Change
		(%)		(%)		
Domestic-Public	81.8		81.0		(0.8)	(0.9%)
Domestic-Private	21.2		35.3		14.1	66.6%
Overseas	22.8		85.9		63.1	276.7%
Civil Engineering	125.8		202.2		76.4	60.8%
Domestic-Public	17.6		37.2		19.6	111.2%
Domestic-Private	204.1		314.2		110.1	53.9%
Overseas	3.7		11.6		7.9	217.1%
Building Construction	225.4		363.0		137.6	61.0%
Domestic-Public	99.4		118.2		18.8	19.0%
Domestic-Private	225.3		349.5		124.2	55.1%
Overseas	26.5		97.5		71.0	268.5%
Total	351.2		565.2		214.0	60.9%

(Orders from Sumitomo and Mitsui group)	77.5	114.8	37.3	48.1%
< Overseas (Include Subsidiaries) >	68.9	137.6	68.7	99.7%

<Note 1>
 · Total Orders received significantly increased comparison with the previous fiscal year, it recorded the highest amount for both Civil engineering and Building construction since the merger*.
 · Overseas orders received reached 137.6 billion yen, it also recorded the highest amount since the merger*.
 *The former Mitsui Construction and former Sumitomo Construction merged in 2003.

(2) Statements of Income Consolidated <Table 2> (billion yen)

	FY2017 (Apr 1, 2017- Mar 31, 2018)		FY2018 (Apr 1, 2018- Mar 31, 2019)		Change
		(%)		(%)	
Net sales	417.3	100.0%	448.8	100.0%	31.5
Gross profit	51.1	12.2%	51.0	11.4%	(0.1)
Selling, general and administrative expenses	20.5	4.9%	21.8	4.9%	1.3
Operating income	30.6	7.3%	29.2	6.5%	(1.4)
Non-operating income (expenses), net	(2.1)	(0.5%)	(0.3)	(0.1%)	1.8
Ordinary income	28.5	6.8%	28.9	6.4%	0.4
Extraordinary income (losses), net	(0.4)	(0.1%)	(0.4)	(0.0%)	0.0
Income taxes	6.7	1.6%	8.8	2.0%	2.1
Profit	21.4	5.1%	19.7	4.4%	(1.7)
Profit attributable to non-controlling interests	0.7	0.1%	0.9	0.2%	0.2
Profit attributable to owners of parent	20.7	5.0%	18.8	4.2%	(1.9)

Non-consolidated <Table 3> (billion yen)

	FY2017 (Apr 1, 2017- Mar 31, 2018)		FY2018 (Apr 1, 2018- Mar 31, 2019)		Change
		(%)		(%)	
Construction (Civil Engineering)	117.8	37.3%	123.3	35.3%	5.5
Construction (Building Construction)	198.3	62.7%	226.6	64.7%	28.3
Other	0.1	0.0%	0.2	0.0%	0.2
Net sales	316.2	100.0%	350.1	100.0%	34.0
Construction (Civil Engineering)	18.4	15.6%	18.2	14.8%	(0.2)
Construction (Building Construction)	21.7	11.0%	21.7	9.6%	0.0
Other	0.0	50.4%	0.1	47.1%	0.1
Gross profit	40.1	12.7%	40.0	11.4%	(0.1)
Selling, general and administrative expenses	14.8	4.7%	16.3	4.6%	1.5
Operating income	25.3	8.0%	23.7	6.8%	(1.6)
Non-operating income (expenses), net	(1.6)	(0.5%)	(0.1)	(0.1%)	1.5
Ordinary income	23.7	7.5%	23.6	6.7%	(0.1)
Extraordinary income (losses), net	(0.5)	(0.2%)	0.2	0.1%	0.7
Income taxes	4.4	1.4%	7.0	2.0%	2.6
Profit	18.8	5.9%	16.8	4.8%	(2.0)

<Note 2>
 · Net sales increased compared with the previous fiscal year, by steady progress of construction works.
 · Although Operating income decreased compared with the previous fiscal year, mainly due to increase of construction material cost and administrative expenses, Ordinary income recorded the largest profit since the merger due to reduction of Non-operating expenses.

2. Financial standing

Balance Sheet (Consolidated) <Table 4> (billion yen)

	As of			Change		As of			Change
	Mar 31, 2018	Mar 31, 2019	Change			Mar 31, 2018	Mar 31, 2019	Change	
Cash and deposits	80.8	74.3	(6.5)		Notes payable, accounts payable for construction contracts and other	126.3	130.6	4.3	
Notes receivable, accounts receivable from completed construction contracts and other	146.9	166.9	20.0		Short-term and Long-term loans payable	24.1	31.6	7.5	
Costs on uncompleted construction contracts and other	25.9	25.8	(0.1)		Advances received on uncompleted construction contracts	28.7	25.0	(3.7)	
Property, plant and equipment	24.1	22.4	(1.7)		Other liabilities	55.7	55.7	0.0	
Other investments	22.3	32.0	9.7		Total liabilities	234.8	242.9	8.1	
Allowance for doubtful accounts	(1.3)	(0.9)	0.4		Capital stock	12.0	12.0	-	
Other assets	19.0	20.4	1.4		Other shareholders' equity and valuation and translation adjustments	64.0	78.6	14.6	
					Non-controlling interests	6.9	7.4	0.5	
Total assets	317.7	340.9	23.2		Total net assets	82.9	98.0	15.1	
					Total liabilities and net assets	317.7	340.9	23.2	
					Capital-to-Asset ratio (Consolidated)	23.9%	26.6%		
					Capital-to-Asset ratio (Non-consolidated)	23.9%	26.9%		

<Note 3>
 · Consolidated Total assets as of this fiscal ending has become 340.9 billion yen, and increased 23.2 billion yen from the previous fiscal year ending.
 · Net assets became 98.0 billion yen, Consolidated Capital-to-Asset ratio is 26.6%.

3. Dividend <Table 5>

	Dividends per share (yen)			Payout Ratio
	End of 2Q	Year-End	Total	
FY2017	0.00	18.00	18.00	14.1%
FY2018	0.00	24.00	24.00	20.5%
FY2019 (Forecast)	0.00	24.00	24.00	24.0%

4. Other information

(1) Cash flows (Consolidated) <Table 6> (billion yen)

	Operating activities	Investing activities	Financing activities	Cash and cash equivalents at end of the year
FY2017	28.3	(4.2)	(12.6)	71.1
FY2018	(1.0)	(6.4)	27.0	66.4

(2) Number of Employees <Table 7> (persons)

	As of		
	Mar 31, 2018	Mar 31, 2019	Change
Consolidated	4,529	4,560	31
Non-consolidated	2,676	2,733	57

5. Forecast of Operating performance <Table 8>

Consolidated (billion yen)

	FY2018 Result (Apr 1, 2018- Mar 31, 2019)		FY2019 Projection (Apr 1, 2019- Mar 31, 2020)		Change
		(%)		(%)	
Net sales	448.8	100.0%	460.0	100.0%	11.2
Gross profit	51.0	11.4%	50.0	10.9%	(1.0)
Operating income	29.2	6.5%	26.5	5.8%	(2.7)
Ordinary income	28.9	6.4%	25.0	5.4%	(3.9)
Profit attributable to owners of parent	18.8	4.2%	16.0	3.5%	(2.8)

[Reference] (billion yen)

FY2018 Half-year Result	FY2019 Half-year Projection		
			Change
191.7	200.0	8.3	
11.9%	10.6%	(1.6)	
6.5%	4.9%	(2.8)	
6.5%	4.7%	(3.1)	
4.6%	3.2%	(2.5)	

Non-consolidated (billion yen)

	FY2018 Result (Apr 1, 2018- Mar 31, 2019)		FY2019 Projection (Apr 1, 2019- Mar 31, 2020)		Change
		(%)		(%)	
Construction (Civil Engineering)	202.2	35.3%	110.0	31.4%	(92.2)
Construction (Building Construction)	363.0	62.7%	210.0	60.0%	(153.0)
Orders received	565.2	100.0%	320.0	100.0%	(245.2)
Construction (Civil Engineering)	123.3	19.8%	125.0	19.1%	1.7
Construction (Building Construction)	226.6	40.1%	230.0	40.0%	3.4
Other	0.2	0.0%	0.2	0.0%	0.0
Net sales	350.1	100.0%	355.2	100.0%	5.1
Construction (Civil Engineering)	14.8%	8.9%	16.7%	13.4%	(1.5)
Construction (Building Construction)	9.6%	9.3%	22.1%	9.6%	0.4
Other	47.1%	0.1%	0.1%	37.5%	0.0
Gross profit	40.0	11.4%	38.9	11.0%	(1.1)
Operating income	23.7	6.8%	21.0	5.9%	(2.7)
Ordinary income	23.6	6.7%	20.5	5.8%	(3.1)
Profit	16.8	4.8%	14.5	4.1%	(2.3)

[Reference] (billion yen)

FY2018 Half-year Result	FY2019 Half-year Projection		
			Change
67.4	44.0	(23.4)	
129.1	80.0	(49.1)	
196.5	124.0	(72.5)	
51.6	55.0	3.4	
96.7	102.0	5.3	
0.1	0.1	0.0	
148.4	157.1	8.7	
17.2%	13.3%	(1.6)	
9.6%	9.5%	0.4	
56.1%	37.5%	0.0	
12.3%	10.8%	(1.2)	
7.1%	5.3%	(2.2)	
7.5%	5.3%	(2.7)	
5.5%	3.8%	(2.2)	

Disclaimer

Projections contained herein are based on information available as at the date of this announcement, and are subject to risks and uncertainties that may cause the actual results to vary.